



Consultant's Profile

Clemens Stoll

Platinum Consultant – Financial Services

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Profile

Mr. Stoll has 21 years of experience in business/solution consulting. 16 years of these he worked as a SAP Consultant in the Financial Services area. His major subjects are the SAP Business Process Platform for Banking and FS-CML. He has joined several banking institutions to implement SAP CML as a Project lead. Five years Mr. Stoll has supported the specification phase of the SAP ERP CML (Releases: FinServ1.10 – ERP2005AddOn). For the last 5 years he has been supporting the SAP specification and test phases of the Business Process Platform for Banking (SAP Banking Services 5.0 – 8.0).

SAP Experience – Summary

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- Extensive implementation experience of CML projects: process design, configuration and conception of customer enhancements
 - 4 complete CML implementations – from project planning to post go-live support
 - Good functional knowledge of Account Management (FS-AM), Business Accounting (FI) and Business Partner (FS-BP)
 - Good knowledge of SAP Banking solutions
 - Trainer for SAP CML

Professional Experience & Certifications – Summary

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- Industry experience – Banking
 - Working as business/solution consultant in banking for 5 years within a major international consulting company.
 - Working as leading business/solution consultant in SAP banking for 3 years within a major international consulting and accounting company.
 - Working as self-employed business/solution consultant in SAP banking for 14 years (also in international projects).



Consultant's Profile

SAP Project Experience – Detail	
Customer	SAP AG, Walldorf
Duration	15 months
Industry	Banking
Project Description	Functional Enhancements for Banking Services
Role	Subject Matter Expert for Account Management
Responsibilities/ Deliverables	Creation of a strategy and a specification for the Loans Management Migration. Support the analysis, design, implementation and testing of migration for Loans Management (and other products) Preparation of a guideline for customers to describe the loans migration process (SAP Banking Service 6.0 and higher) On-site Workshop for Data conversion at ATB in Edmonton (Canada)

Customer	SAP AG, Walldorf
Duration	5 months
Industry	Banking
Project Description	Integration Operational Analytics (IOA) for Banking Services
Role	Subject Matter Expert for Account Management
Responsibilities/ Deliverables	Support of enhancements for the specification phase for Account Management and the Bank Analyzer Integration for Loans, Master Contract Management and Current Accounts with the Business Process Platform for Banking (SAP Banking Services 7.0 and CBA AddOn2) Support of the test phase (test planning, test case creation, test execution and contact person)

Customer	SAP AG, Walldorf
Duration	13 months
Industry	Banking
Project Description	Functional Enhancements for Banking Services
Role	Subject Matter Expert for Account Management & Master Contract
Responsibilities/ Deliverables	Support of the specification phase for Master Contract Management (Facilities and Integration of Loans Accounts) and topics of Account Management (Loans Management and Bank Analyzer Integration) SAP Banking Services 7.0 - Standard development and enhancements for the Commonwealth Bank of Australia (CBA) On-site Workshop for Facilities at CBA in Sydney (Australia)



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Customer	Deutsche Leasing, Bad Homburg
Duration	7 months
Industry	Leasing / Banking
Project Description	Implementation of SAP Syndication Management and Loans Management
Role	Subject Matter Expert for Syndication & Loans Management
Responsibilities/ Deliverables	Support of the specification and design phase for Loans Management and the Integration with the Syndication Management (Customizing, Testing and Go-Live-Support)

Customer	SAP AG, Walldorf
Duration	16 months
Industry	Banking
Project Description	Functional Enhancements for Banking Services
Role	Subject Matter Expert for Account Management
Responsibilities/ Deliverables	Support of the specification phase for Loans Management and the Bank Analyzer Integration (IOA) for Loans and Current Accounts with the Business Process Platform for Banking (SAP Banking Services 5.0 and 6.0) Support of the test phase (planning and test case creation, testexecution, contact person) Creation of a life cycle for Installment Loans and Mortgage Loans

Customer	SAP AG, Walldorf
Duration	3 months
Industry	Banking
Project Description	Functional Enhancements for Banking Services
Role	Subject Matter Expert for Loans Management
Responsibilities/ Deliverables	Creation of a GAP-list for Loans Management 5.0 (SAP-Banking Services 5.0 / FS-BPP 1.0). Revision and enhancement of the requirement list for Loans Management.



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Customer	SAP AG, Walldorf
Duration	55 months
Industry	Banking
Project Description	Functional Enhancements for CML
Role	Subject Matter Expert for CML (Loans Management)
Responsibilities/ Deliverables	Support of the specification phase for 5 SAP CML releases: FinServ1.10 until ERP2005AddOn) Enhancement for consumer loans, mortgage loans and installment Loans (also for customer projects) for topics like: <ul style="list-style-type: none">• Loan Accounting• Reporting• Correspondence• Business Transactions• Incoming Payment Distribution• Penalty Interest• Insurance Handling• Etc. Test planning and creating of test cases Conduction of customer workshops in Germany On-site Workshop for Mortgage Loans at CMBC in Peking (China) On-site Workshop for US-Roll-In at SAP in Palo Alto (USA) On-site Workshop for Consumer Loans at SAP in Bangalore (India)

Customer	Deutsche Postbank AG, Bonn
Duration	16 months
Industry	Banking
Project Description	Currency conversion to EURO
Role	Subject Matter Expert for CML (Loans Management)
Responsibilities/ Deliverables	Support of the specification phase Configuration of the SAP system and tests Realization of the conversion

Customer	Swiss Life, Switzerland
Duration	2 months
Industry	Insurance
Project Description	Project review
Role	Project Manager
Responsibilities/ Deliverables	Project review for a SAP implementation (FI, TR-TM and TR-LO)



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Customer	Genossenschaftliche Zentral-Bank (GZB), Frankfurt
Duration	3 months
Industry	Banking
Project Description	Go live support
Role	Project Manager
Responsibilities/ Deliverables	Go live support for SAP BCA, CML and FI

Customer	Deka-Bank, Frankfurt
Duration	26 months
Industry	Banking
Project Description	Implementation of SAP CML, FS-BP and SAP FI
Role	Project Manager
Responsibilities/ Deliverables	Team Lead of 20 Consultants SAP Project planning & controlling Coordination of the specification and design phase Quality assurance process design and migration

Customer	Deka-Bank, Frankfurt
Duration	4 months
Industry	Banking
Project Description	Integration concept for SAP Implementation
Role	Project Manager
Responsibilities/ Deliverables	Current and target processes High level concept for the migration

Customer	Deutsche Siedlungs- und Landesrentenbank, Bonn
Duration	20 months
Industry	Banking
Project Description	Implementation of SAP CML and FS-BP
Role	Project Manager
Responsibilities/ Deliverables	Team Lead of 15 Consultants SAP Project planning & controlling Coordination of the specification and design phase Quality assurance process design and migration



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Customer	DePfa Bank AG, Wiesbaden
Duration	19 months
Industry	Banking
Project Description	Implementation of SAP CML and FS-BP
Role	Project Manager
Responsibilities/ Deliverables	Team lead of 10 consultants SAP-Project planning & controlling Coordination of the specification and design phase Migration support and testing

Customer	Commerzbank AG, Frankfurt
Duration	4 months
Industry	Banking
Project Description	Analysis the consequence of the remaining term accounting in the bank (on the balance sheet, organizational and IT technically)
Role	Project Manager
Responsibilities/ Deliverables	Team lead of 4 consultants Coordination and support of the specification phase

Customer	Different customers in Financial Services Area
Duration	60 months
Industry	Financial Services
Project Description	Non SAP-related projects
Role	Trainee, consultant and team leader (sub project leader)



Consultant's Profile

Other SAP-Related Experience	
Training	SAP training for customers and consultants

Professional Experience & Certification – Detail	
Self-Employed Consultant	Leading Consultant SAP Financial Services
Coopers & Lybrand Consulting	Leading Consultant SAP Financial Services
CSC Ploenzke AG	Trainee, Consultant and Team Leader Financial Services
Norddeutsche Hypotheken- und Wechselbank AG	Employee in the department accounting of a mortgage bank
Volksbank Segeberg	Banking apprenticeship

General Information	
SAP	SAP R/3: CML, FI, FI-AR, FS-BP, RBD, BCA, CO, CFM SAP Banking Services: LM, DM, MCM, BA, RBD, CMS, FCIM SAP Syndication Management (Funding Management)
Citizenship	German
Languages	German, English (spoken/written)
Marital status	Married, 2 children